

### The African Connection

Repro debuts at the Zimbabwe Book Fair



### Macmillan acquisition

Expanding infrastructure with the help of strategic tie-ups



### The year gone by

Celebrating the year of expansion at the AGM



### Excellence in Quality

Our quality bags certifications yet again



## Repro bags the Macmillan deal

When we talk about expanding horizons, we stick to our motto. Recently, we acquired the Indian printing operations of Macmillan Publishers India Limited (MPIL), a subsidiary of the renowned UK publisher.

### Macmillan Acquisition

With over 20 years of experience in the publishing industry, we, at Repro, offer a range of customised content, print, digital and fulfillment solutions to all our clients across the globe. We are one of the largest exporters of education books, with a production capacity



to print over a million books a day. Our long-standing relationship with Macmillan worldwide has helped us acquire this printing facility in Chennai, which serves to expand our business further. Mr. Pramod Khera, Executive Director of Repro India Limited said, "With this alliance, the relationship between Repro and MPIL will be further strengthened and will position Repro as a crucial global partner for Macmillan. This should also create more opportunities for Repro to partner with Macmillan globally." ■

## THE ANNUAL GENERAL MEET

We conducted our 18th Annual General Meeting (AGM) this year on the 16th of July. All our shareholders and Board of Directors were present for this meet.

The balance sheet and Profit and Loss account for the year that ended on March 31, 2011, was discussed during this meet. The dividend was declared at Rupees 6.00/- per equity share. Dr. Jamshed J. Irani and Mr. U. R. Bhat, directors of the Company who retired by rotation

were re-appointed as directors of the Company. M/s. S. R. Batliboi & Co., Chartered Accountants, Auditors of the Company, were re-appointed as Auditors of the Company.

Mr. Pramod Khera, Executive Director, shared details about our acquisition of Macmillan's printing operations in India. Mr. Mukesh Dhruve addressed the audience on the queries raised by them and provided insightful details pertaining to our growing business in India & overseas. ■

### Annual General Meet



## Excellence in Quality

### An update on Certifications

When it comes to quality, our systems look at every minute detail, and our certifications prove our stringent quality checks. Our facilities at Mahape and Surat received the ISO 9001:2008 Quality Management System Certification for the 4th time. Our Surat plant underwent its first Surveillance Audit for the ISO 14001:2004 Certification on August 2, 2011. Needless to say, we cleared the same. The same audit will be conducted at our Mahape facility in October 2011.

We also had a PRELIMS/SEDEX audit on August 8, 2011. Disney conducted a surprise audit on July 25, 2011, and we met all the requisites. We have also bagged a FOGRA certification. Mr. Rajaram Khose, a member of our Quality Team, and Mr. Sunil Krishnan attended the Quality Circle Forum of India at Mumbai on August 28, 2011. ■



## Making an impression at the Delhi Book Fair 2011

The Delhi Book Fair brings together a congregation of publishers, book lovers, scholars and authors from all over the world every year. Over the years, it has become a popular meeting hub for publishers and distributors, bringing in a crowd of over 3,00,000 visitors.

Our excellence in the processes of printing books that best fit the requirement and needs of the customers was also discussed at the fair. We also highlighted our excellence in the domain of Annual Reports, and our efforts to keep up with evolving times

### Delhi Book Fair



We marked our presence at the fair this year with a stall that highlighted our strengths in the content, print, fulfillment and digitizing domains. A few members of our senior management were present at the stall. They interacted with various clients – both existing and potential – for a period of 9 days.



by providing content in different formats such as e-annual reports or PDFs depending upon client requirements. Our technical upgrades in the IT department were also discussed, along with their benefits in helping us provide top-notch fulfillment solutions. ■

## Repro makes its debut at the Zimbabwe Book Fair

As an effort to expand our horizons in the African market, we participated in the Zimbabwe Book Fair in July this year.

We have already established ourselves as value-added print, content, digitization and fulfillment

### Zimbabwe Book Fair

solution providers to all leading educational publishers in Africa. Our presence in the African continent over the last 10 years has helped

us bag various contracts, including World Bank tenders. We had also participated in the Nigeria Book Fair earlier this year.

The African continent offers an array of business opportunities and the Book Fair was a good way to make the most of them. Senior members of our team met with various clients at the fair and gave them an insight into the benefits of working with us. ■



## Expanding Equipment

While we've been busy acquiring companies and certifications, we have also worked on upgrading our machinery at both our facilities in Mahape and Surat.

At our Mahape

plant, we have installed a new Kodak Trendsetter 800 Platesetter - a CTP machine. Along with this, we have also installed a new Harris M1000BE and a new Heidelberg 102 Sheetfed

2-colour machine. At our Surat plant, we have installed a new plate vision punch, an automatic spiral binding machine and a Manugraph 509 and

546. We continue to upgrade our machinery on a regular basis in order to keep up with advanced technologies and provide state-of-the-art services to all our clients. ■

### Machinery Update



Kodak Trendsetter 800 Platesetter

## Fun zone

It's always fun to lighten a hectic day at work, but even more fun to annoy your colleagues. Here are some things you can try out if you ever get bored at work...

**Read your emails out loud.**



**Constantly talk about the weather.**

**Set an annoying ring tone on your cell phone and leave it as far away from you as you can.**



**Sing the opening songs of annoying T.V. serials at regular intervals.**



**Staple papers in the centre.**



**Keep changing your accent.**

